

WiBotic Sales Engineer Job Posting

Are you excited about the emerging world of robotics automation? Are you eager to learn, self-motivated and excited to work on new technologies? Is a fast-paced, high-growth and team-oriented startup the place for you? Then WiBotic might be a great fit.

At WiBotic, you can be a part of a dynamic team that is changing the way autonomous systems stay charged up around the world. We are building the next generation of intelligent wireless charging systems for robots. At this early stage, every person at WiBotic will have a significant impact on the team, our products, and our company. Your input and ideas are always valued. If this resonates with you and you have what it takes to join WiBotic, please contact us today!

We are looking to fill a full-time position (starting May 2021) with an exceptionally talented sales engineer to drive the following:

- **WiBotic sales/marketing staff support**
 - Participate in customers sales calls (virtual and in-person post-COVID) acting as the technical expert regarding WiBotic product capabilities.
 - Analyze customer products (mobile robots, aerial drones, etc.) and provide feedback on scope of integration efforts.
 - Become proficient with the use of all WiBotic products and provide in-person and virtual product demonstrations.
 - Provide training support for WiBotic resellers and OEMs.
 - Provide customer feedback to WiBotic Product Marketing for future products
- **Post-sale customer support**
 - Schedule and perform initial unboxing and configuration support calls.
 - Coordinate and/or perform product customizations and testing if required.
 - Troubleshoot reported customer issues during the integration process.
 - If necessary, process customer returns for repair or modification in support of integration effort.
- **WiBotic engineering support**
 - Provide general testing support for new and existing WiBotic products.
 - Test proposed product integrations with customer robots, drones etc. to verify performance and assist with product customization if necessary.
 - Provide feedback and product improvement ideas to WiBotic engineering staff.

Required Qualifications:

- 5+ years of work experience in power electronics, robotics, consumer electronics, RF or other engineering industry as a Sales or Application Engineer
- Experience with electrical systems and battery charging
- Requires a self-starter who has the ability to prioritize, multi-task and deal with pressure.

- Excellent presentation design and delivery skills. Training experience is a plus.
- Ability to work creatively and analytically in a problem-solving environment.
- Must be a strong team player with great interpersonal skills. Must be able to thrive in a startup environment with minimal supervision.
- Must have work authorization prepared or US citizenship.

Additional Qualifications:

- Experience with high power electronics and system testing
- Familiarity with process-based standards like ISO, IPC
- Familiarity with Arena, Altium, Solidworks

Please email your resume to jobs@wibotic.com